

# APICS Certifications

## DECIDING ON A CERTIFICATION

### Why should I pursue certification?

Obtaining a professional certification increases your knowledge and expertise in areas of the operations and supply chain management field that you may not acquire through your workplace experiences.

By pursuing a professional certification, you will

- Demonstrate a commitment to your career that **distinguishes you** from others in your field
- Position yourself for the future as a **leader in today's fast-paced and rapidly changing** global supply chain management field.

Studies have shown that certification can also result in

- Better pay
- Improved job security
- Increased on-the-job confidence.

Overall, the time and effort spent pursuing a certification have proven to be worth the investment.

According to a recent purchasing.com survey, professionals with APICS certifications earn 9% more than their counterparts.

### APICS Certifications

APICS currently administers two internationally recognized certification programs—

- *Certified in Production and Inventory Management (CPIM)*
- *Certified Supply Chain Professional (CSCP)*



[www.apics.org/certification](http://www.apics.org/certification)

### How do I decide between available designations?

Since you will be investing a significant amount of time and financial resources pursuing a certification, you should devote sufficient time to investigating your options. Which certification to obtain should be determined by your individual needs and overall career aspirations.

- 1 IDENTIFY** what you want to accomplish.
  - Improving skills in your current role
  - Expanding your current role to take on greater responsibilities in the future
  - Deliberately differentiating yourself from your peers through professional development
  - Transitioning from another career or company

- 2 ASSESS** your current skills and experiences and determine what you need to enhance to accomplish the goal you set in the first step.

- 3 RESEARCH** your options by
  - Visiting Web sites
  - Reviewing what program supports the knowledge and skills you need to enhance
  - Comparing eligibility requirements and certification exam testing differences.

This process may take some time, but putting in the effort up front will be worthwhile when you find the certification that fits your needs and advances your career.

Join over 6,500 CSCP and 90,000 CPIM designees in 67 countries and enjoy the benefits.

[www.apics.org/membership](http://www.apics.org/membership)

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## What areas of operations management are covered in these programs?

CSCP	CPIM
<p>The APICS CSCP designation certifies your mastery of the entire supply chain—extending beyond internal operations. From your suppliers through your operation, to your end consumer, it shows your knowledge and expertise of how to</p> <ul style="list-style-type: none"> <li>• Improve productivity by looking outside of internal operations and through the entire supply chain</li> <li>• Create and execute supply chain strategy to meet customer needs, reduce costs, and increase profits</li> <li>• Incorporate your end-to-end view of the supply chain into organizational activities.</li> </ul>	<p>The APICS CPIM designation demonstrates that you have the expertise and knowledge of production and inventory management to</p> <ul style="list-style-type: none"> <li>• Improve productivity across your organization's supply chain</li> <li>• Streamline operations through accurate forecasting</li> <li>• Maximize customer satisfaction by delivering products and services Just-in-Time</li> <li>• Increase profitability by optimizing your organization's inventory investment.</li> </ul>
<p>CSCP candidates must pass <b>one exam</b> covering the following modules:</p> <ol style="list-style-type: none"> <li>1. Supply Chain Management Fundamentals</li> <li>2. Building Competitive Operations, Planning, and Logistics</li> <li>3. Managing Customer and Supplier Relationships</li> <li>4. Using Information Technology to Enable Supply Chain Management</li> </ol>	<p>CPIM candidates must pass <b>one exam in each</b> of the following modules:</p> <ol style="list-style-type: none"> <li>1. Basics of Supply Chain Management</li> <li>2. Master Planning of Resources</li> <li>3. Detailed Scheduling and Planning</li> <li>4. Execution and Control of Operations</li> <li>5. Strategic Management of Resources</li> </ol>
<p>APICS CSCP exam eligibility requirements:</p> <ul style="list-style-type: none"> <li>• 5 years of related business experience, OR</li> <li>• APICS CPIM, APICS CFPIM, APICS CIRM, C.P.M. and two years of related business experience, OR</li> <li>• Bachelor's degree or equivalent and two years of related business experience.</li> </ul>	<p>No eligibility requirements</p>
<p><a href="http://www.apics.org/cscp">www.apics.org/cscp</a></p>	<p><a href="http://www.apics.org/cpim">www.apics.org/cpim</a></p>

